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## Overview of Magellan Midstream May 2022

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Moving What Moves America®

#### Forward-looking statements



Except for statements of historical fact, this document constitutes forward-looking statements as defined by federal law. Although management believes such statements are based on reasonable assumptions, such statements necessarily involve known and unknown risks and uncertainties that may cause actual outcomes to be materially different. Among the key risk factors that may have a direct impact on Magellan's results of operations and financial condition are: impacts from the pandemic; changes in supply, price or demand for refined petroleum products, crude oil, natural gas liquids and the commodities used in the production thereof or for transportation, storage, blending or processing of those commodities through our facilities; changes in laws applicable to us; changes in government incentives or initiatives that negatively impact us or positively impact competitive alternatives; changes in our tariff rates or other terms as required by state or federal regulatory authorities; shut-downs or cutbacks at refineries, of hydrocarbon production or at other businesses that use or supply our services; changes in the throughput or interruption in service on pipelines or other facilities owned and operated by third parties and connected to our terminals, pipelines or other facilities; the occurrence of operational hazards or unforeseen interruptions; the treatment of us as a corporation for federal or state income tax purposes or us becoming subject to significant forms of other taxation; changes in our capital needs, cash flows or availability of cash to fund unit repurchases or distributions; and failure of customers or vendors to meet or continue contractual obligations to us. Additional factors that could lead to material changes in performance are described in Magellan's filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the fiscal year ended Dec. 31, 2021 and subsequent reports on Forms 8-K and 10-Q. You are urged to carefully review and consider the cautionary statements and other disclosures made in those filings, especially under the headings "Risk Factors" and "Forward-Looking Statements." Forward-looking statements made by us in this presentation are based only on information currently known, and we undertake no obligation to revise our forward-looking statements to reflect future events or circumstances.



# Magellan investment highlights

- Essential U.S. midstream infrastructure that will be needed for decades
- Straight-forward, primarily fee-based business model
- Reliable quarterly cash distribution with attractive yield and solid coverage
  - 20 years of annual distribution growth
- Strong balance sheet and investment-grade credit
- Responsible governance and operations
- Disciplined management team focused on creating long-term investor value



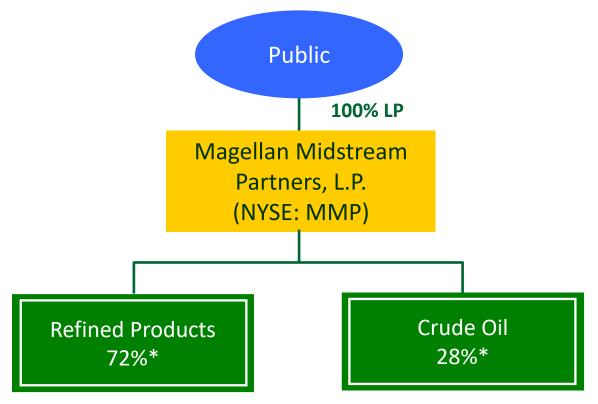




# Straight-forward business model



- Investment grade MLP, with strong governance and independent board elected by the public
- Primarily focused on transportation, storage and distribution of refined petroleum products, such as gasoline and diesel fuel

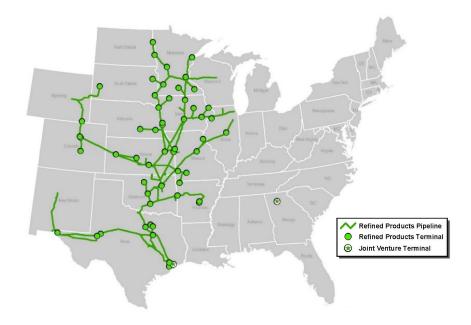




# Refined products segment



- Longest refined petroleum products pipeline system in the U.S., primarily transporting gasoline and diesel fuel, with 9,800 miles, 54 terminals and 47mm barrels of storage
- Profit driven by throughput volume and tariffs
  - Tariff changes related to Producer Price Index as well as market factors; average tariff increased by ~3% mid-2021, with 6% average increase expected July '22
  - Volumes primarily function of market demand for transportation fuel
- Strong competitive position and stable business platform due to breadth of system (can access nearly 50% of refining capacity) and independent service provider model







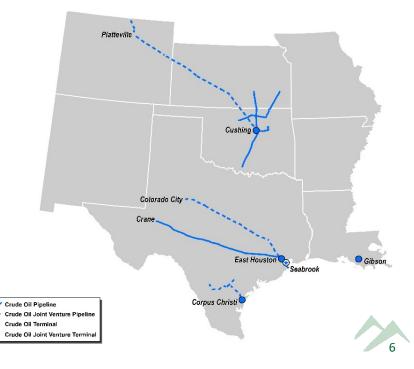
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# Crude oil segment

- 2,200 miles of crude oil pipelines, 70%+ of long-haul pipe capacity supported by take-or-pay commitments from creditworthy counterparties for next 4-6 years
- 39mm barrels of total crude oil storage, including 29mm barrels used for contract storage, with largest locations in strategic Houston and Cushing storage hubs
- Focus on quality and transparency as well as significant Houston connectivity provide competitive advantage

 Launched new joint crude oil futures contract with EPD and ICE for Houston delivery of WTI in Jan. 2022

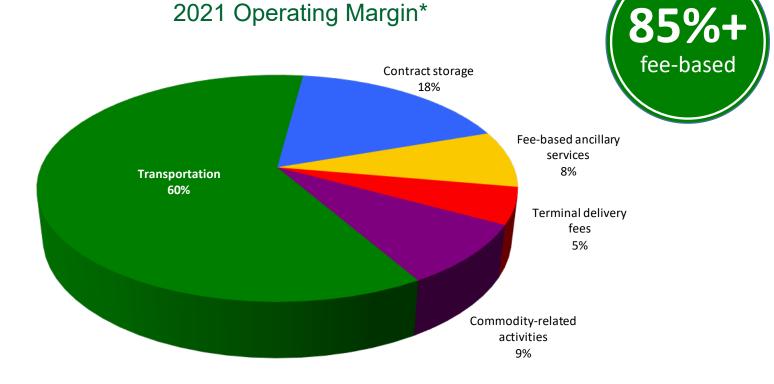




## Primarily fee-based business





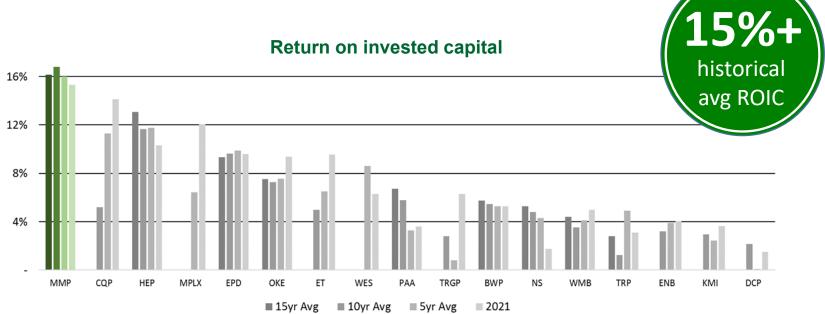


\* Operating margin represents operating profit before depreciation, amortization & impairment expense and general & administrative costs; excludes unrealized mark-to-market and other commodity-related adjustments as well as contributions from independent terminals that are now deemed discontinued operations pending closure of asset sale



#### Best-in-class capital returns

- Magellan has a proven track record of delivering superior returns on invested capital
- Reflects disciplined management style, high quality asset base and strong business position
- While less expansion capital opportunities expected over next few years due to competitive environment, continue to target 6-8x EBITDA multiple on future projects

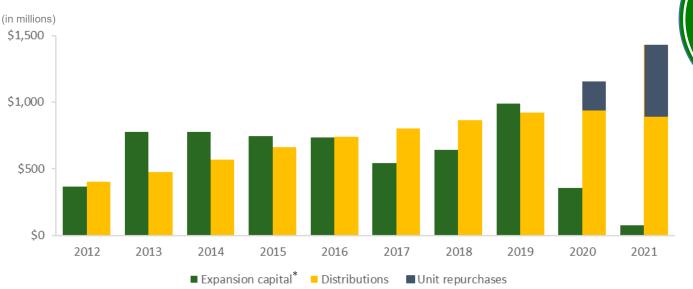


ROIC defined as trailing 12-month net operating profit after tax / average invested capital Source: Bloomberg



# Capital allocation – returning value to investors

- Focused on delivering long-term value for our investors through a disciplined combination of capital investments, cash distributions and equity repurchases
  - Returned a record \$1.4 billion of value to investors during 2021 through quarterly cash distributions and equity repurchases
  - \$850mm in total repurchases to date (including \$50mm in 1Q22) under our \$1.5 billion repurchase program, resulting in nearly 8% fewer units outstanding





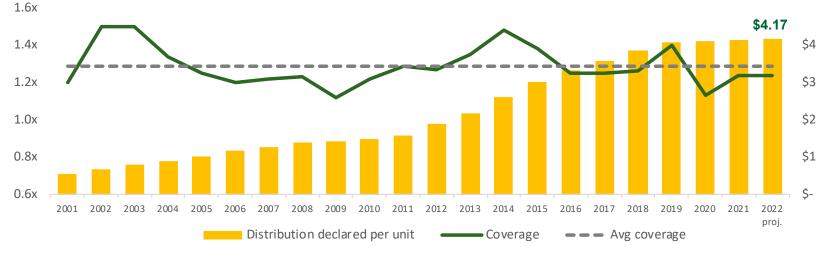


\* Expansion capital includes acquisitions

## Reliable cash distribution payments

- Resilient business model has provided strong cash flow to consistently pay distributions through various business cycles since our 2001 IPO
- 20 years of uninterrupted annual distribution growth, setting Magellan apart within the MLP and midstream space
- Targeting distribution growth for 2022 similar to '21 increase
- Expect distribution coverage of 1.24x for 2022, targeting annual coverage of at least 1.2x on a long-term basis







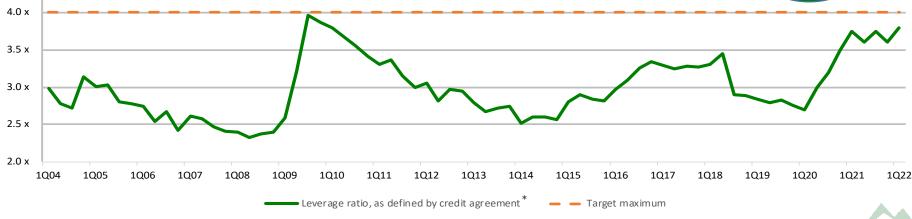
# Track record of sector-leading credit quality

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- Committed to maintaining solid balance sheet
  - One of the highest-rated midstream companies at BBB+ / Baa1
- Long-standing target maximum leverage ratio of < 4x debt-to-EBITDA</li>
  - Continue to believe this approach is best fit for our business model
- Significant liquidity with \$1 billion credit facility
  - Next bond maturity not until 2025

4.5 x





\* Excludes gain realized on the sale of a partial interest in BridgeTex in 3Q18 and the sale of a partial interest in Pasadena in 2Q21.

#### Commitment to sustainable business

- Magellan's most important social obligation is to safely and reliably transport and store the fuels our nation relies on every day
- Committed to running our business responsibly, consistent with our 20-year history
  - Our operations prioritize safety and follow an extensive program to ensure the integrity of our assets and safety of the communities we serve
- Pipelines are the least carbon intensive way to transport petroleum products
- All-employee annual incentive program aligned with key environmental and safety metrics from the beginning
- Industry leader in governance, with independent board of directors elected by investors and proven track record of capital discipline
- Committed to transparency inaugural sustainability report published in 2020, with latest edition available online (www.magellanlp.com/Sustainability)









# Magellan has a role to play in energy transition

Policy

**External Shocks** 

Energy transition will progress, but.....

- Likely slower pace than predicted by many
- Likely more volatile in its course
- Destination unknown
- Policy alone likely not enough long-term
- Economic impact very important driver

Magellan approach:

- Engaged
- Complete view of opportunities and risk
- Policy can create opportunity
- Investments based on competency and advantage
- Economic returns must be appropriate

Consumer

Capability 4

Energy transition is complex, and many third-party forecasts project petroleum products will remain essential to our nation's everyday lives for many decades to come



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