

**MAGELLAN MIDSTREAM PARTNERS, L.P.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(In thousands, except per unit amounts)  
(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2018	2017	2018
Transportation and terminals revenue .....	\$ 446,935	\$ 488,775	\$ 1,272,845	\$ 1,392,960
Product sales revenue .....	121,010	144,403	548,634	552,792
Affiliate management fee revenue .....	4,903	4,842	12,883	15,138
Total revenue .....	<u>572,848</u>	<u>638,020</u>	<u>1,834,362</u>	<u>1,960,890</u>
Costs and expenses:				
Operating .....	165,368	172,115	442,254	475,256
Cost of product sales .....	121,819	120,510	440,670	473,781
Depreciation and amortization .....	49,909	56,228	146,103	161,726
General and administrative .....	37,202	47,389	120,876	147,235
Total costs and expenses .....	<u>374,298</u>	<u>396,242</u>	<u>1,149,903</u>	<u>1,257,998</u>
Earnings of non-controlled entities .....	31,151	53,795	78,173	130,843
Operating profit .....	<u>229,701</u>	<u>295,573</u>	<u>762,632</u>	<u>833,735</u>
Interest expense .....	51,895	55,133	154,653	168,535
Interest capitalized .....	(3,424)	(3,099)	(10,804)	(13,354)
Interest income .....	(240)	(501)	(788)	(1,460)
Gain on sale of asset .....	(18,505)	(353,797)	(18,505)	(353,797)
Other expense .....	549	1,694	3,762	10,299
Income before provision for income taxes .....	<u>199,426</u>	<u>596,143</u>	<u>634,314</u>	<u>1,023,512</u>
Provision for income taxes .....	926	1,609	2,678	3,659
Net income .....	<u>\$ 198,500</u>	<u>\$ 594,534</u>	<u>\$ 631,636</u>	<u>\$ 1,019,853</u>
Basic net income per limited partner unit .....	<u>\$ 0.87</u>	<u>\$ 2.60</u>	<u>\$ 2.77</u>	<u>\$ 4.47</u>
Diluted net income per limited partner unit .....	<u>\$ 0.87</u>	<u>\$ 2.60</u>	<u>\$ 2.77</u>	<u>\$ 4.46</u>
Weighted average number of limited partner units outstanding used for basic net income per unit calculation .....	<u>228,199</u>	<u>228,397</u>	<u>228,167</u>	<u>228,368</u>
Weighted average number of limited partner units outstanding used for diluted net income per unit calculation .....	<u>228,260</u>	<u>228,449</u>	<u>228,222</u>	<u>228,412</u>

**MAGELLAN MIDSTREAM PARTNERS, L.P.**  
**OPERATING STATISTICS**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2018	2017	2018
<b>Refined products:</b>				
Transportation revenue per barrel shipped.....	\$ 1.521	\$ 1.600	\$ 1.489	\$ 1.524
Volume shipped (million barrels):				
Gasoline.....	75.8	73.4	218.7	219.0
Distillates.....	41.0	45.6	119.6	132.7
Aviation fuel.....	6.7	8.1	20.2	21.3
Liquefied petroleum gases.....	3.9	4.4	9.6	10.4
Total volume shipped.....	127.4	131.5	368.1	383.4
<b>Crude oil:</b>				
Magellan 100%-owned assets:				
Transportation revenue per barrel shipped.....	\$ 1.332	\$ 1.266	\$ 1.412	\$ 1.325
Volume shipped (million barrels).....	48.4	62.8	137.0	168.4
Crude oil terminal average utilization (million barrels per month).....	14.9	16.0	15.5	16.1
Select joint venture pipelines:				
BridgeTex - volume shipped (million barrels) <sup>(1)</sup> .....	25.7	36.5	66.4	100.0
Saddlehorn - volume shipped (million barrels) <sup>(2)</sup> .....	4.4	6.7	12.1	18.5
<b>Marine storage:</b>				
Marine terminal average utilization (million barrels per month).....	22.5	22.6	23.4	22.6

(1) These volumes reflect the total shipments for the BridgeTex pipeline, which was owned 50% by Magellan through September 28, 2018 and 30% thereafter.

(2) These volumes reflect the total shipments for the Saddlehorn pipeline, which is owned 40% by Magellan.

**MAGELLAN MIDSTREAM PARTNERS, L.P.**  
**OPERATING MARGIN RECONCILIATION TO OPERATING PROFIT**  
(Unaudited, in thousands)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2018	2017	2018
<b>Refined products:</b>				
Transportation and terminals revenue .....	\$ 289,030	\$ 300,034	\$ 808,818	\$ 851,492
Affiliate management fee revenue.....	353	351	1,035	1,000
Earnings (losses) of non-controlled entities .....	(700)	3,393	(167)	5,614
Less: Operating expenses .....	118,665	112,279	312,911	319,670
Transportation and terminals margin .....	170,018	191,499	496,775	538,436
Product sales revenue .....	107,175	129,926	509,068	513,634
Less: Cost of product sales .....	103,391	106,756	396,292	434,632
Product margin.....	3,784	23,170	112,776	79,002
Operating margin.....	<u>\$ 173,802</u>	<u>\$ 214,669</u>	<u>\$ 609,551</u>	<u>\$ 617,438</u>
<b>Crude oil:</b>				
Transportation and terminals revenue .....	\$ 116,305	\$ 145,118	\$ 329,813	\$ 409,329
Affiliate management fee revenue.....	3,703	3,463	10,311	11,328
Earnings of non-controlled entities .....	31,244	49,420	76,388	122,879
Less: Operating expenses .....	31,163	45,195	89,991	109,963
Transportation and terminals margin .....	120,089	152,806	326,521	433,573
Product sales revenue .....	12,370	12,666	34,876	32,387
Less: Cost of product sales .....	16,630	11,590	37,814	32,401
Product margin.....	(4,260)	1,076	(2,938)	(14)
Operating margin.....	<u>\$ 115,829</u>	<u>\$ 153,882</u>	<u>\$ 323,583</u>	<u>\$ 433,559</u>
<b>Marine storage:</b>				
Transportation and terminals revenue .....	\$ 42,501	\$ 44,546	\$ 136,702	\$ 134,892
Affiliate management fee revenue.....	847	1,028	1,537	2,810
Earnings of non-controlled entities .....	607	982	1,952	2,350
Less: Operating expenses .....	17,723	17,178	45,753	52,835
Transportation and terminals margin .....	26,232	29,378	94,438	87,217
Product sales revenue .....	1,465	1,811	4,690	6,771
Less: Cost of product sales .....	1,798	2,164	6,564	6,748
Product margin.....	(333)	(353)	(1,874)	23
Operating margin.....	<u>\$ 25,899</u>	<u>\$ 29,025</u>	<u>\$ 92,564</u>	<u>\$ 87,240</u>
Segment operating margin.....	\$ 315,530	\$ 397,576	\$ 1,025,698	\$ 1,138,237
Add: Allocated corporate depreciation costs.....	1,282	1,614	3,913	4,459
Total operating margin.....	<u>316,812</u>	<u>399,190</u>	<u>1,029,611</u>	<u>1,142,696</u>
Less:				
Depreciation and amortization expense .....	49,909	56,228	146,103	161,726
General and administrative expense.....	37,202	47,389	120,876	147,235
Total operating profit.....	<u>\$ 229,701</u>	<u>\$ 295,573</u>	<u>\$ 762,632</u>	<u>\$ 833,735</u>

Note: Amounts may not sum to figures shown on the consolidated statements of income due to intersegment eliminations and allocated corporate depreciation costs.

**MAGELLAN MIDSTREAM PARTNERS, L.P.**  
**RECONCILIATION OF NET INCOME AND NET INCOME PER LIMITED PARTNER UNIT**  
**EXCLUDING COMMODITY-RELATED ADJUSTMENTS TO GAAP MEASURES**  
**(Unaudited, in thousands except per unit amounts)**

	<b>Three Months Ended September 30, 2018</b>		
	<b>Net Income</b>	<b>Basic Net Income Per Limited Partner Unit</b>	<b>Diluted Net Income Per Limited Partner Unit</b>
<b>As reported</b> .....	\$ 594,534	\$ 2.60	\$ 2.60
Unrealized derivative losses associated with future physical product sales <sup>(1)</sup> .....	9,770		
Inventory valuation adjustments associated with future physical product transactions .....	1,907		
Excluding commodity-related adjustments <sup>(2)</sup> .....	\$ 606,211	\$ 2.65	\$ 2.65
Weighted average number of limited partner units outstanding used for basic net income per unit calculation .....	228,397		
Weighted average number of limited partner units outstanding used for diluted net income per unit calculation .....	228,449		

(1) Includes our net share of unrealized derivative gains and losses from the partnership's non-controlled entities.

(2) Please see Distributable Cash Flow Reconciliation to Net Income for further descriptions of commodity-related adjustments.

**MAGELLAN MIDSTREAM PARTNERS, L.P.**  
**DISTRIBUTABLE CASH FLOW RECONCILIATION TO NET INCOME**  
(Unaudited, in thousands)

	Three Months Ended		Nine Months Ended		2018 Guidance
	September 30,		September 30,		
	2017	2018	2017	2018	
<b>Net income</b> .....	\$ 198,500	\$ 594,534	\$ 631,636	\$ 1,019,853	\$ 1,302,000
Interest expense, net .....	48,231	51,533	143,061	153,721	202,000
Depreciation and amortization.....	49,909	56,228	146,103	161,726	217,000
Equity-based incentive compensation <sup>(1)</sup> .....	3,466	7,933	308	15,327	23,000
Loss on sale and retirement of assets.....	2,250	1,670	7,581	6,256	10,000
Gain on sale of asset <sup>(2)</sup> .....	(18,505)	(351,215)	(18,505)	(351,215)	(351,000)
Commodity-related adjustments:					
Derivative losses recognized in the period associated with future product transactions <sup>(3)</sup> .....	16,797	13,017	13,518	33,945	
Derivative gains (losses) recognized in previous periods associated with product sales completed in the period <sup>(3)</sup> .....	4,033	(14,993)	(25,493)	(38,894)	
Inventory valuation adjustments <sup>(4)</sup> .....	(875)	456	4,048	196	
Total commodity-related adjustments.....	19,955	(1,520)	(7,927)	(4,753)	(22,000)
Distributions from operations of non-controlled entities in excess of (less than) earnings.....	8,635	(506)	19,519	17,107	25,000
Other <sup>(5)</sup> .....	849	—	3,749	3,644	4,000
<b>Adjusted EBITDA</b> .....	313,290	358,657	925,525	1,021,666	1,410,000
Interest expense, net, excluding debt issuance cost amortization.....	(47,403)	(50,741)	(140,579)	(151,255)	(200,000)
Maintenance capital <sup>(6)</sup> .....	(30,737)	(26,143)	(71,832)	(63,103)	(90,000)
<b>Distributable cash flow</b> .....	<u>\$ 235,150</u>	<u>\$ 281,773</u>	<u>\$ 713,114</u>	<u>\$ 807,308</u>	<u>\$ 1,120,000</u>

(1) Because the partnership intends to satisfy vesting of unit awards under its equity-based incentive compensation plan with the issuance of limited partner units, expenses related to this plan generally are deemed non-cash and added back for DCF purposes. The equity-based compensation adjustment for the nine months ended September 30, 2017 and 2018 was \$14.2 million and \$24.6 million, respectively. However, the figures above include adjustments of \$13.9 million and \$9.3 million, respectively, for cash payments associated with the equity-based incentive compensation plan, which primarily include tax withholdings.

(2) In September 2018, the partnership recognized a \$353.8 million gain from the sale of a portion of its interest in BridgeTex Pipeline Company, LLC, of which \$351.2 million has been deducted from the calculation of DCF, as it is not related to the partnership's ongoing operations. The remaining \$2.6 million represents a purchase price adjustment related to September operations, and as such is included in DCF.

In September 2017, the partnership recognized an \$18.5 million gain in connection with the sale of an inactive terminal along the partnership's refined products pipeline system, which has been deducted from the calculation of DCF because it is not related to the partnership's ongoing operations.

(3) Certain derivatives used by the partnership as economic hedges have not been designated as hedges for accounting purposes and the mark-to-market changes of these derivatives are recognized currently in net income. The partnership excludes the net impact of these hedges from its determination of DCF until the related products are physically sold. In the period in which these hedged products are physically sold, the net impact of the associated hedges is included in its determination of DCF.

(4) The partnership adjusts DCF for lower of average cost or net realizable value adjustments related to inventory and firm purchase commitments as well as market valuation of short positions recognized each period as these are non-cash items. In subsequent periods when the partnership physically sells or purchases the related products, it adjusts DCF for the valuation adjustments previously recognized.

(5) Other adjustments in 2018 include a \$3.6 million one-time adjustment recorded to partners' capital as required by the partnership's adoption of Accounting Standards Update 2014-09, *Revenue from Contracts with Customers*. The amount represents cash that the partnership had previously received for deficiency payments but did not yet recognize in net income under the previous revenue recognition standard. Other adjustments in 2017 include payments received from HollyFrontier Corporation in conjunction with the February 2016 Osage Pipe Line Company, LLC ("Osage") exchange transaction. These payments replaced distributions the partnership would have received had the Osage transaction not occurred and are, therefore, included in the partnership's calculation of DCF.

(6) Maintenance capital expenditures maintain existing assets of the partnership and do not generate incremental DCF (i.e. incremental returns to the unitholders). For this reason, the partnership deducts maintenance capital expenditures to determine DCF.